



GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC

A MAJOR SERVICE PROJECT OF GEORGIA LIONS CLUBS

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MEMORANDUM

TO: Lighthouse Executive Committee
Trustees
Directors
Past Lighthouse Presidents
Associate Directors
District Governors
Vice District Governors
Past District Governors

FROM: Linda B. Hauptfuhrer, M.Div.
Executive Director

DATE: September 2, 2003

SUBJECT: Monthly Reports

Its difficult to believe that September is already here!! This summer has been unusually busy for us here at the Lighthouse and has just slipped by. **We served more people this summer than we usually do during the summer months**, and we did not experience the usual summer slowdown in the demand for services. Clearly, there is a need for Lighthouse services, and people know where to find us! **Thank you to all of you who sent in donations to help us through the summer months. We could not do it without you!**

For those Clubs that do not yet have an Associate Director, I encourage you to appoint one as soon as possible and let us know who he or she is. The Associate Director is the main conduit of information between the Lighthouse and the Clubs, and we really depend upon them. Briefly, for those of you who don't know, the job of the Associate Director is to make regular reports to the club as a whole (not just the Board) about the activities or special needs or events of the Lighthouse. Anything we need Clubs to know gets sent to the Associate Director via our monthly or special mailings so he or she can pass the information along. It's a very important position, so please be sure to appoint your Associate Director today, if you have not yet done so! **You can let us know who your Associate Director is by sending us a note, an e-mail, or just by giving us a call with the information.**

The next Lighthouse meeting will be held on October 17 - 19 at the Crowne Plaza in Macon. This will be a joint meeting with the Camp for the Blind. All Lighthouse meetings are open to all Lions who wish to attend, with the exception of the Personnel meeting. **In addition to our regular meetings, there will also be a special training on the responsibilities of the Lighthouse Associate Director.** More details about the joint meeting will be coming, but please be sure to hold the date. **On Saturday evening of the meeting, the Macon Cherry Blossom Lions Club has again graciously offered to host a Bar-b-Que for us.** Last year they provided a Low Country Boil which received rave reviews. Be sure to save the date and encourage your Club members to attend!

This year, the Lighthouse Directory is available on CD for those who wish it. We will still have the "hard copies" available, and will distribute them to the Clubs that wish a hard copy. By putting our directory on CD, more Lions will have access to it, and it will also save the Lighthouse money. The more people who wish to receive the Directory on CD, the more money we save. Any money saved means more money for services.

For those of you who have e-mail, you can receive your monthly reports via the internet. Simply send us your e-mail address and indicate that you wish to be included on our mailing list, and we will e-mail our monthly reports and other updates to you. This is another way that the Lighthouse can save money, while sharing information with a larger group of people.

The field work for our yearly audit has just finished, so we are now busily catching up on a few administrative tasks now that we have time to (briefly) catch up again. Once again, the audit went very well, and our auditor commented on how far we have come with our bookkeeping and internal procedures over the past years. She was overall very complimentary about how our accounting function is carried out. The final report of the audit will be finished in the next few weeks and will be available for review at our board meeting in October.

And finally..... a few words of thanks from the people we serve:

"Thank you for all of the support you give our clients.

Your organization really makes a difference!"

A DFYS worker....

"Please keep up the fantastic job that you are doing on behalf of people with vision problems...."

A Georgia Lion

"I cannot imagine what we would have done without the Lighthouse....."

- a Lighthouse patient....

"I am writing to thank you for my eye glasses, I can see to read now...."

I hope one day to give back to the Georgia Lions so foundations can continue to help those that need it like myself..

A Lighthouse patient.....

GEORGIA LIONS LIGHTHOUSE FOUNDATION
BUDGET REPORT
July 1, 2003 thru July 31, 2003

	BUDGET	Y-T-D	BUDGET	Y-T-D %
Income				
Clubs	165,000.00	7,758.82	157,241.18	4.70
Estates	100,000.00	0.00	100,000.00	0.00
Fees	63,000.00	5,175.00	57,825.00	8.21
Financial Development/Marketing	10,000.00	0.00	10,000.00	0.00
Grants	75,000.00	0.00	75,000.00	0.00
Memorials	15,000.00	500.00	14,500.00	3.33
Private, Assoc., Corp.	15,000.00	20.00	14,980.00	0.13
Tom Bingham	20,000.00	0.00	20,000.00	0.00
Tompkins	177,000.00	13,686.68	163,313.32	7.73
Trust	76,000.00	0.00	76,000.00	0.00
White Cane	<u>175,000.00</u>	<u>3,765.03</u>	<u>171,234.97</u>	<u>2.15</u>
Total	<u>891,000.00</u>	<u>30,905.53</u>	<u>860,094.47</u>	<u>3.47</u>
Expenses				
Sight Services				
Glasses	20,000.00	1,943.00	18,057.00	9.72
Surgery	423,500.00	25,993.82	397,506.18	6.14
Hearing Services				
Hearing Aids	80,000.00	9,608.34	70,391.66	12.01
Advertising	1,000.00	0.00	1,000.00	0.00
Audit/Taxes	11,000.00	0.00	11,000.00	0.00
Awards/Plaques	7,000.00	0.00	7,000.00	0.00
Bookkeeping	18,000.00	0.00	18,000.00	0.00
Building Maintenance	16,000.00	314.16	15,685.84	1.96
Computer/Equip. Maintenance	11,000.00	636.09	10,363.91	5.78
Conferences, Meetings	7,000.00	0.00	7,000.00	0.00
Dues/Memberships	1,250.00	0.00	1,250.00	0.00
Financial Development/Marketing	15,000.00	0.00	15,000.00	0.00
Insurance	6,500.00	0.00	6,500.00	0.00
Miscellaneous Expense	2,000.00	135.85	1,864.15	6.79
Mileage	2,000.00	89.28	1,910.72	4.46
Office Supplies	6,600.00	1,815.61	4,784.39	27.51
Phone	12,500.00	819.82	11,680.18	6.56
Printing	10,000.00	318.86	9,681.14	3.19
Shipping/Postage	14,000.00	1,293.18	12,706.82	9.24
Training	2,500.00	0.00	2,500.00	0.00
Utilities	5,000.00	350.01	4,649.99	7.00
Staff				
Payroll	<u>219,150.00</u>	<u>15,313.90</u>	<u>203,836.10</u>	<u>6.99</u>
(includes taxes, medical ins., etc.)				
Total	<u>891,000.00</u>	<u>58,631.92</u>	<u>832,368.08</u>	<u>6.58</u>

This report does not reflect the following designated contributions:

Emory	\$1,500.00
TMD	\$200.00
Leadership Fund	\$500.00

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.

Total Contributions from Georgia Lions Clubs and Others

Comparison July 1, 2003 thru July 31, 2003

Other' Category consists of Private, Corporate, Association, Ten Million Dollar Club, Tom Bingham Fellows, & Grants

DISTRICT	REGULAR	MEMORIALS	WHITE CANE	EYE CENTER	OTHER	TOTAL
A-Last Year	\$2,350.00	\$25.00	\$560.00	\$100.00	\$1,100.00	\$4,135.00
A-This Year	\$6,240.82	\$75.00	\$400.00	\$1,000.00	\$0.00	\$7,715.82
B-Last Year	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
B-This Year	\$325.00	\$50.00	\$0.00	\$0.00	\$300.00	\$675.00
C-Last Year	\$0.00	\$50.00	\$0.00	\$0.00	\$0.00	\$50.00
C-This Year	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$150.00
D-Last Year	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$500.00
D-This Year	\$40.00	\$25.00	\$949.48	\$500.00	\$400.00	\$1,914.48
E-Last Year	\$840.05	\$50.00	\$2,325.00	\$0.00	\$100.00	\$3,315.05
E-This Year	\$0.00	\$50.00	\$2,024.55	\$0.00	\$0.00	\$2,074.55
F-Last Year	\$540.00	\$235.00	\$890.55	\$0.00	\$125.00	\$1,790.55
F-This Year	\$1,003.00	\$300.00	\$391.00	\$0.00	\$0.00	\$1,694.00
NL-Last Year	\$111.00	\$125.00	\$0.00	\$0.00	\$332.00	\$568.00
NL-This Year	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00	\$20.00
Totals -LY	\$4,066.05	\$485.00	\$3,775.55	\$100.00	\$2,157.00	\$10,583.60
Totals -TY	\$7,758.82	\$500.00	\$3,765.03	\$1,500.00	\$720.00	\$14,243.85

Trust Income - Last Year		\$0.00
Trust Income-This Year		\$0.00
Estates, Bequests - Last Yr.		\$17,782.16
Estates, Bequests, This Yr.		\$13,686.68

Tompkins Estate 13,686.68

REVENUE	HEARING		OPIC	Pin Sales	OTHER	TOTALS
LAST YR	3790	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.00
THIS YR	\$5,175.00	\$0.00	\$0.00	\$0.00	\$75.00	\$5,250.00

LAST YR	\$4,066.05	\$485.00	\$3,775.55	\$100.00	\$23,729.16	\$32,155.76
THIS YR	\$7,758.82	\$500.00	\$3,765.03	\$1,500.00	\$19,656.68	\$33,180.53

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.
Sight Services Report - July 1, 2003 thru July 31, 2003

DISTRICT	Surgery	Patients		DISCOUNTS	GLASSES	Patients		*OTHER	TOTAL # SERVED	TOTAL \$ This Year	Last Year SERVED	Last Year Total
		Served	Pending			Served						
A	\$3,846.59	4	2	\$6,437.41	\$446.00	9	1	14	\$4,292.59	26	\$10,992.17	
B	\$2,737.50	1	0	\$11,921.50	\$80.00	1	0	2	\$2,817.50	2	\$2,857.02	
C	\$1,103.18	3	1	\$1,886.82	\$384.00	1	0	4	\$1,487.18	4	\$5,376.42	
D	\$710.89	2	2	\$2,275.11	\$80.00	0	0	2	\$790.89	0	\$42.50	
E	\$10,825.36	9	2	\$39,891.04	\$560.00	1	0	10	\$11,385.36	2	\$1,320.50	
F	\$6,770.30	1	3	\$30,672.96	\$393.00	6	1	8	\$7,163.30	2	\$3,055.00	
TOTALS	\$25,993.82	20	10	\$93,084.84	\$1,943.00	18	2	40	\$27,936.82	36	\$23,643.61	

HEARING PROGRAM EXPENDITURES
SERVICE REPORT
Expenses paid from July 1 - 31, 2003

DISTRICT	EARMOLD & FITTING FEES		REPAIRS/ ITES/ BTES FEES			TOTAL AMOUNT	TOTAL PATIENTS	TOTAL AIDS	LAST YEAR	LAST YEAR
	AMOUNT	PATIENTS SERVED	AMOUNT	PATIENTS	# AIDS					
A	\$100.00	1	\$2,875.22	12	23	\$2,975.22	13	23	\$2,379.82	10
B	\$0.00	0	\$629.94	3	5	\$629.94	3	5	\$122.30	2
C	\$0.00	0	\$1,052.76	6	9	\$1,052.76	6	9	\$378.97	2
D	\$0.00	0	\$3,145.70	19	29	\$3,145.70	19	29	\$901.42	6
E	\$0.00	0	\$1,666.78	9	11	\$1,666.78	9	11	\$771.98	8
F	\$0.00	0	\$547.94	3	4	\$547.94	3	4	\$504.31	4
	\$100.00	1	\$9,918.34	52	81	\$10,018.34	53	81	\$5,058.80	32
						\$400.00			\$904.19	
						\$10,418.34			\$5,962.99	

Please note: We have modified this report to show the number of Hearing Aids the Lighthouse is providing, as well as the number of people we are serving.

Donations for Fiscal Year 2003-2004

	DISTRICT A	DISTRICT B	DISTRICT C	DISTRICT D	DISTRICT E	DISTRICT F	NON-LIONS	TOTAL
July 02'	30	0	0	0	0	7	42	79
July 03'	0	0	0	0	0	3	73	76
August 02'	0	0	0	0	0	0	0	0
August 03'	0	0	0	0	0	0	0	0
September 02'	0	0	0	0	0	0	0	0
September 03'	0	0	0	0	0	0	0	0
October 02'	0	0	0	0	0	0	0	0
October 03'	0	0	0	0	0	0	0	0
November 02'	0	0	0	0	0	0	0	0
November 03'	0	0	0	0	0	0	0	0
December 02'	0	0	0	0	0	0	0	0
December 03'	0	0	0	0	0	0	0	0
January 03'	0	0	0	0	0	0	0	0
January 04'	0	0	0	0	0	0	0	0
February 03'	0	0	0	0	0	0	0	0
February 04'	0	0	0	0	0	0	0	0
March 03'	0	0	0	0	0	0	0	0
March 04'	0	0	0	0	0	0	0	0
April 03'	0	0	0	0	0	0	0	0
April 04'	0	0	0	0	0	0	0	0
May 03'	0	0	0	0	0	0	0	0
May 04'	0	0	0	0	0	0	0	0
June 03'	0	0	0	0	0	0	0	0
June 04'	0	0	0	0	0	0	0	0
Total 02-03	0	0	0	0	0	0	0	79
Total 03-04	0	0	0	0	0	3	73	76

† Joanna Estroff at the Georgia Lions Lighthouse if your Lions Club has made a donation and it is not shown on this report.