



GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.

A MAJOR SERVICE PROJECT OF GEORGIA LIONS CLUBS

1775 Clairmont Road, Decatur, Georgia 30033-4005 • 404/325-3630 Fax 404/636-5549
1-800-718-SITE (1-800-718-7483)

MEMORANDUM

TO: Lighthouse Executive Committee
Honorary Life Directors
Directors
Associate Directors
Trustees
Past Lighthouse Presidents
District Governors
Vice District Governors
Past District Governors

FROM: Linda B. Hauptfuhrer, M.Div.
Executive Director

DATE: September 16, 2003

SUBJECT: Monthly Reports and Lighthouse Meeting

Save the date! The Lighthouse meeting will be held during the weekend of October 18th and 19th at the Macon Crowne Plaza. This is a joint meeting with the Camp for the Blind. Lions have been given a special room rate of \$69 a night plus tax. When making your reservations, please be sure to indicate that you are with the Georgia Lions in order to ensure that you get this rate. For reservations, please call (478) 746-1461.

Lighthouse Committee meetings will be held on Saturday. Lighthouse committee meetings are open to all Georgia Lions, with the exception of Personnel which is a closed meeting. I encourage you to attend and to bring along some of your Club members, especially the newer members. **These meetings are a wonderful time to catch up on what is happening at the Lighthouse, to give your input on what we do, and to catch up with old and new friends.**

One Lion summed up the last October meeting this way in a note he sent me:

*“Dear Linda,
Thank you to you and your staff for a great meeting.”*

I am so proud to be a part of the Lighthouse. It is always good to see that we can make a difference through our participation and being a part of the Lighthouse. Give your staff the best and keep up the good work!"

In addition, there will be a Bar-B-Que Rib dinner hosted by the Macon Cherry Blossom Lions Club Saturday evening. The cost is \$15 per person. Reservations are being handled by the Lighthouse. The menu includes Bar-B-Que Ribs, Corn on the Cob, Cole Slaw, Baked Beans, Bread and Dessert. If you were at the Low Country Boil that the Macon Cherry Blossom Lions hosted last time, then you know you are in for a very special treat!!

A brochure with meeting times and additional information is included with this packet. Please feel free to make copies and pass out to your Club members! I hope to see you there!

And now..... some notes of appreciation from people we have helped:

"Thank you for paying for my new glasses. I really love them!"
A Lighthouse client

"Thank you again for helping my client. Without your help, he would have fallen between the cracks."
A DYFS worker

"I can SEE!!! Thank you!"
A Surgery patient

"I appreciate what the Lighthouse did for me. Thank you, thank you, thank you!!!"
A Surgery patient

"I just wanted to say "thank you" for helping my Dad to receive hearing aids. He is communicating much better with the residents at the nursing home where he lives. Once again, thank you for all of your help."
From the daughter of a Lighthouse Hearing patient

None of this would happen without your tireless efforts. The Lighthouse Executive Committee and Staff thank you so very much for all that you do to make the work of the Lighthouse possible. **Thank you, thank you, thank you! See you in Macon!**

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.

Total Contributions from Georgia Lions Clubs and Others

Comparison July 1, 2003 thru August 31, 2003

Other* Category consists of Private, Corporate, Association, Ten Million Dollar Club, Tom Bingham Fellows, & Grants

DISTRICT	REGULAR	MEMORIALS	WHITE CANE	EYE CENTER	OTHER	TOTAL
A-Last Year	\$5,691.60	\$200.00	\$560.00	\$100.00	\$1,100.00	\$7,651.60
A-This Year	\$7,640.82	\$1,065.00	\$400.00	\$1,000.00	\$500.00	\$10,605.82
B-Last Year	\$250.00	\$50.00	\$300.00	\$0.00	\$125.00	\$725.00
B-This Year	\$950.00	\$545.00	\$0.00	\$0.00	\$300.00	\$1,795.00
C-Last Year	\$884.50	\$50.00	\$500.00	\$78.00	\$0.00	\$1,512.50
C-This Year	\$490.00	\$1,100.00	\$0.00	\$140.00	\$250.00	\$1,980.00
D-Last Year	\$2,700.00	\$425.00	\$0.00	\$1,060.00	\$1,050.00	\$5,235.00
D-This Year	\$3,490.00	\$180.00	\$949.48	\$500.00	\$400.00	\$5,519.48
E-Last Year	\$2,050.05	\$50.00	\$2,325.00	\$460.00	\$100.00	\$4,985.05
E-This Year	\$0.00	\$50.00	\$2,174.55	\$0.00	\$0.00	\$2,224.55
F-Last Year	\$3,925.00	\$360.00	\$928.55	\$595.00	\$150.00	\$5,958.55
F-This Year	\$1,536.00	\$400.00	\$1,186.00	\$275.00	\$125.00	\$3,522.00
NL-Last Year	\$111.00	\$190.00	\$0.00	\$0.00	\$342.00	\$643.00
NL-This Year	\$0.00	\$10.00	\$0.00	\$0.00	\$511.20	\$521.20
Totals -LY	\$15,612.15	\$1,325.00	\$4,613.55	\$2,293.00	\$2,867.00	\$26,710.70
Totals -TY	\$14,106.82	\$3,350.00	\$4,710.03	\$1,915.00	\$2,086.20	\$26,168.05

Trust Income - Last Year		
Trust Income-This Year		\$0.00
Estates, Bequests - Last Yr.		\$36,426.43
Estates, Bequests, This Yr.		\$26,167.89

Tompkins Estate 26167.89

REVENUE	HEARING	OPIC	Pin Sales	OTHER	TOTALS
LAST YR	9998	\$0.00	\$0.00	\$0.00	\$9,998.00
THIS YR	\$20,094.00	\$0.00	\$0.00	\$85.00	\$20,179.00

LAST YR	\$15,612.15	\$1,325.00	\$4,613.55	\$2,293.00	\$49,291.43	\$73,135.13
THIS YR	\$14,106.82	\$3,350.00	\$4,710.03	\$1,915.00	\$48,433.09	\$72,514.94

**GEORGIA LIONS LIGHTHOUSE FOUNDATION
BUDGET REPORT**

July 1, 2003 thru August 31, 2003

	BUDGET	Y-T-D	BUDGET	Y-T-D %
Income				
Clubs	165,000.00	14,106.52	150,893.48	8.55
Estates	100,000.00	0.00	100,000.00	0.00
Fees	63,000.00	20,094.00	42,906.00	31.90
Financial Development/Marketing	10,000.00	0.00	10,000.00	0.00
Grants	75,000.00	0.00	75,000.00	0.00
Memorials	15,000.00	3,350.00	11,650.00	22.33
Private, Assoc., Corp.	15,000.00	511.20	14,488.80	3.41
Tom Bingham	20,000.00	250.00	19,750.00	1.25
Tompkins	177,000.00	26,167.89	150,832.11	14.78
Trust	76,000.00	0.00	76,000.00	0.00
White Cane	175,000.00	4,710.03	170,289.97	2.69
Total	891,000.00	69,189.64	821,810.36	7.77

Expenses				
Sight Services				
Glasses	20,000.00	7,668.00	12,332.00	38.34
Surgery	423,500.00	51,532.91	371,967.09	12.17
Hearing Services				
Hearing Aids	80,000.00	19,219.39	60,780.61	24.02
Advertising	1,000.00	0.00	1,000.00	0.00
Audit/Taxes	11,000.00	7,500.00	3,500.00	68.18
Awards/Plaques	7,000.00	58.85	6,941.15	0.84
Bookkeeping	18,000.00	1,500.00	16,500.00	8.33
Building Maintenance	16,000.00	1,146.39	14,853.61	7.16
Computer/Equip. Maintenance	11,000.00	1,125.09	9,874.91	10.23
Conferences, Meetings	7,000.00	401.99	6,598.01	5.74
Dues/Memberships	1,250.00	300.00	950.00	24.00
Financial Development/Marketing	15,000.00	0.00	15,000.00	0.00
Insurance	6,500.00	0.00	6,500.00	0.00
Miscellaneous Expense	2,000.00	272.79	1,727.21	13.64
Mileage	2,000.00	89.28	1,910.72	4.46
Office Supplies	6,600.00	3,171.69	3,428.31	48.06
Phone	12,500.00	1,672.60	10,827.40	13.38
Printing	10,000.00	525.56	9,474.44	5.26
Shipping/Postage	14,000.00	1,981.02	12,018.98	14.15
Training	2,500.00	0.00	2,500.00	0.00
Utilities	5,000.00	738.04	4,261.96	14.76
Staff				
Payroll	219,150.00	30,627.80	188,522.20	13.98
(includes taxes, medical ins., etc.)				
Total	891,000.00	129,531.40	761,468.60	14.54

This report does not reflect the following designated contributions:

Emory	\$1,915.00
TMD	\$700.00
Leadership Fund	\$625.00

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.
Sight Services Report - July 1, 2003 thru August 31, 2003

DISTRICT	Surgery	Patients		DISCOUNTS	GLASSES	Patients		OTHER	TOTAL #	TOTAL \$	Last Year	Last Year
		Served	Pending			SERVED	This Year		SERVED	Total		
A	\$11,717.07	8	5	\$37,477.43	\$2,984.00	28	1	37	\$14,701.07	46	\$25,423.21	
B	\$6,237.50	2	0	\$22,878.09	\$320.00	1	0	3	\$8,557.50	5	\$9,668.14	
C	\$3,187.52	6	1	\$8,117.48	\$664.00	3	0	9	\$3,851.52	9	\$15,230.97	
D	\$1,921.78	5	0	\$4,839.22	\$163.00	0	0	5	\$2,081.78	2	\$978.07	
E	\$14,920.65	13	0	\$45,610.05	\$1,147.00	1	0	14	\$16,067.65	2	\$4,635.90	
F	\$13,548.39	4	0	\$61,862.46	\$2,393.00	15	1	20	\$15,941.39	3	\$6,367.15	
TOTALS	\$51,532.91	38	6	\$178,884.73	\$7,668.00	48	2	88	\$59,200.91	87	\$82,303.44	

HEARING PROGRAM EXPENDITURES
SERVICE REPORT
Expenses paid from July 1 - August 31, 2003

DISTRICT	HEARMOULD & FITTING FEES		REPAIRS/ITES/ BTES FEES			TOTAL AMOUNT	TOTAL PATIENTS	TOTAL AIDS	LAST YEAR	LAST YEAR
	AMOUNT	PATIENTS SERVED	AMOUNT	PATIENTS	# AIDS					
A	\$100.00	1	\$5,830.32	12	23	\$5,930.32	13	23	\$2,379.82	10
B	\$0.00	0	\$779.92	3	5	\$779.92	3	5	\$122.30	2
C	\$0.00	0	\$3,153.51	6	9	\$3,153.51	6	9	\$378.97	2
D	\$0.00	0	\$3,356.71	19	29	\$3,356.71	19	29	\$901.42	6
E	\$0.00	0	\$4,701.04	9	11	\$4,701.04	9	11	\$771.98	8
F	\$0.00	0	\$1,807.89	3	4	\$1,807.89	3	4	\$504.31	4
	\$100.00	1	\$19,629.39	52	81	\$19,729.39	53	81	\$5,058.80	32
						\$300.00			\$904.19	
						\$20,029.39			\$5,962.99	

Please note: We have modified this report to show the number of Hearing Aids the Lighthouse is providing, as well as the number of people we are serving.

Hearing Aid Donations for Fiscal Year 2003-2004

	DISTRICT A	DISTRICT B	DISTRICT C	DISTRICT D	DISTRICT E	DISTRICT F	NON-LIONS	TOTAL
July 02'	30	0	0	0	0	7	42	79
July 03'	0	0	0	0	0	3	73	76
August 02'	0	3	0	15	2	2	37	59
August 03'	14	0	11	0	0	75	48	148
September 02'	0	0	0	0	0	0	0	0
September 03'	0	0	0	0	0	0	0	0
October 02'	0	0	0	0	0	0	0	0
October 03'	0	0	0	0	0	0	0	0
November 02'	0	0	0	0	0	0	0	0
November 03'	0	0	0	0	0	0	0	0
December 02'	0	0	0	0	0	0	0	0
December 03'	0	0	0	0	0	0	0	0
January 03'	0	0	0	0	0	0	0	0
January 04'	0	0	0	0	0	0	0	0
February 03'	0	0	0	0	0	0	0	0
February 04'	0	0	0	0	0	0	0	0
March 03'	0	0	0	0	0	0	0	0
March 04'	0	0	0	0	0	0	0	0
April 03'	0	0	0	0	0	0	0	0
April 04'	0	0	0	0	0	0	0	0
May 03'	0	0	0	0	0	0	0	0
May 04'	0	0	0	0	0	0	0	0
June 03'	0	0	0	0	0	0	0	0
June 04'	0	0	0	0	0	0	0	0
Total 02-03	0	3	0	0	2	0	0	138
Total 03-04	14	0	11	0	0	78	121	224

*Please contact Joanna Estroff at the Georgia Lions Lighthouse if your Lions Club has made a donation and it is not shown on this report.

GREETINGS!

I look forward to seeing you at the Lighthouse / Camp Joint meeting on October 18th and 19th at the Macon Crowne Plaza. We have many exciting things to share with you!

All committees will be meeting on Saturday to discuss the activities of the Lighthouse. You are welcome and encouraged to attend as many of these meetings as you wish. Only the Personnel Committee Meeting is closed. Please try to attend these meetings, as your input is very important to us.

One of my goals this year has been to tell the Lighthouse story. Your Lighthouse makes such an impact in so many people's lives, and it is important that we tell others about our work. This will help us in many ways: raising funds to keep up with our unprecedented growth, recruiting new Lions, and letting the public know who we are. You will be hearing more about telling our story at the Board meeting, and over the upcoming year.

Thanks to your generous support, your Lighthouse continues to reach out and serve those who so desperately need us across the state of Georgia. Thank you for making such a difference in so many lives, and for restoring hope where there was none.

I hope you will plan to come to our meeting and be an active part of this statewide organization as we seek to provide quality sight and hearing services to needy Georgians.
Yours in Lionism,
Haynes Townsend, PDG
Lighthouse President

ACCOMMODATIONS

The Crowne Plaza in Macon located at 108 First Street in Macon.

Each room at The Crowne Plaza has cable TV, computer/fax hook up, coffee makers, refrigerators, and irons and ironing boards for your convenience.

Guests of the Lighthouse have been given a special room rate of \$69 a night plus tax. When making your reservations, please be sure to indicate that you are with the Lions Lighthouse in order to ensure that you get this rate. For reservations, please call (478) 746-1461 and be sure to indicate you are with the Lions.

Check in is at 3:00 PM and check out is 12:00 PM.

DIRECTIONS

From I-16 (Savannah, Dublin)

From I-16, exit on MLK Jr/Coliseum Drive.

At the end of ramp turn left.

Cross over the bridge.

At the first intersection, turn right onto Riverside Drive.

Go two blocks and the hotel is located on the left at First Street

From I-75 (Atlanta)

Take I-75 South, Travel to I-16 towards Savannah

Take the first exit which is Spring Street.

Take a right off of ramp and go to the first light

Take a left at the first light onto Riverside Drive

Go through next light and turn right at second light

IT'S BANQUET TIME!!!

Once again, the Lighthouse will be hosting a joint banquet on Saturday evening. Thanks to the Macon Cherry Blossom Lions, we will be holding a Bar-B-Que Rib dinner. Festivities will begin at 7:00, and the cost is \$15 per person. Come join us for a very special treat!

Guests are asked to bring a small door prize.

YES! SIGN ME UP!!

Name: _____

Address: _____

Phone: _____

I want _____ tickets, at \$15.00 each. My check of \$_____ is enclosed.

Please RSVP to Linda Hauptfuhrer at the Lighthouse no later than October 10th. Reservation information and checks can be mailed to:

The Georgia Lions Lighthouse Foundation
1775 Clairmont Road
Decatur, Georgia 30033
Attn: Linda

Questions? Call the Lighthouse at 1-800-718-7483 or e-mail them to LindaH@lighthouse-lighthouse.org or via FAX at 404-636-5549.

SCHEDULE OF EVENTS

Saturday, October 18th

8:30 - 11:00	Executive Committee	Weslyan
9:00 - 5:00	Lion Tamer's Room	Directors
9:00 - 5:00	Council of Governors	Mercer
10:00 - 10:55	Building & Grounds	P.Hall D
10:00 - 10:55	Hearing Committee	Walnut
11:00 - 11:55	Public Relations	P. Hall D
11:00 - 11:55	Children's Eye Care	Walnut
11:00 - 11:55	Const & Bylaws	Weslyan
11:00 - 11:55	Fin. Dev. Committee	Boardroom

12:00 - 1:00 LUNCH ON YOUR OWN

1:00 - 1:55	Nom. & Elections	Boardroom
1:00 - 2:30	Trust Investment	Walnut
1:00 - 1:55	Sight Committee	Weslyan
1:00 - 1:55	Ga. Lions All State Band	P.Hall D
2:00 - 2:55	TMD Club	P.Hall D
2:00 - 2:55	Personnel	Weslyan
2:00 - 2:55	Awards Study	Boardroom
2:00 - 2:55	White Cane	Walnut
3:00 - 3:55	Finance	Weslyan
3:00 - 3:55	Public Support	Boardroom
3:00 - 3:55	Pin Traders	Walnut
3:00 - 3:55	Long Range Planning	P.Hall D
4:00 - 4:55	Exec. Committee W/ Committee Chairs	Weslyan
4:00 - 4:55	State Pin Committee	Walnut
5:00 - 6:00	PDG Association.	Walnut

Sunday, October 19th

8:00 - 10:00 Executive Committee
(*Tentatively Scheduled*)
Weslyan

11:00 - 1:00 Board of Directors
Meeting
Preservation Hall A,B,C,D



**THE GEORGIA LIONS
LIGHTHOUSE
FOUNDATION, INC.**

FALL MEETING WEEKEND

Saturday - Sunday
October 18 - 19 2003

The Macon Crowne Plaza
Macon, Georgia

Lions Help Restore Hope



The Georgia Lions Lighthouse Foundation, Inc.
1775 Clairmont Road

Decatur, Georgia 30033-4005

(404) 325-3630 or (800) 718-7483

FAX: (404)636-5549

Website: <http://galions.org/lighthouse>

e-mail: LindaH@ga-lions-lighthouse.org