



# The Beacon

Official Newsletter

The Georgia Lions Lighthouse Foundation, Inc.

November, 2003

Enclosed are the reports for the month of October. Please feel free to make copies of them and share with your Club members and friends. It is important that Lions in your Club and all over Georgia know what we are doing, and about the lives we are impacting. The Lighthouse Associate Director in my Club makes copies of the reports and distributes them to our members. This is an easy way to let your members know what is going on at the Lighthouse, and what they are helping to make happen. These reports are also available on our website at <http://galions.org/lighthouse>. If you would like to receive e-mail notification when our reports are posted, simply call us at 1-800-718-7483 or e-mail me at [LindaH@ga-lions-lighthouse.org](mailto:LindaH@ga-lions-lighthouse.org). If you are on our list and would like to be removed, just let us know and we will be happy to remove you.

One of the things we discussed at our recent Board meeting in Macon was the impact of HIPAA on the Lighthouse, and how it impacts the type of information we can share with Lions and other groups. HIPAA is the patient privacy act that recently went into effect and its goal is to safeguard individually identifiable patient information. For the Lighthouse, this means that we cannot, by law, share information about anyone we serve. If, for example, a Lion refers someone to us for services, and then later calls to ask us about the status of the application, we cannot discuss it nor can we indicate if we have even received the application. Patients will need to contact the Lighthouse directly about the services they are applying for, rather than having other people call on their behalf. The Lighthouse will be seeking further clarification on HIPAA and will be sharing new information as we learn it.

Just a reminder that it is not too late to begin planning for White Cane! Many Clubs hold their White Cane events in April, but clubs can hold these events at anytime of the year. All funds raised for White Cane go directly to sight services. We will be making some changes to the White Cane booklet this year, based upon your suggestions, and will be making it available to clubs earlier. Our goal for White Cane is \$175,000. Please help us reach our goal this year!

Better Hearing Month is coming up in March. You will be receiving information in January about hearing loss, ways to help educate your community about how to safe guard hearing, Public Service Announcements and other information to help you educate your community about hearing loss. Please join us in this important public service!

We hope you like the new format for our Monthly Reports! Hopefully you will find this version easier to navigate and read. If you have any suggestions for what you would like us to include in these newsletters, simply call us at 404-325-3630 or 1-800-718-7483 or e-mail us at [LindaH@ga-lions-lighthouse.org](mailto:LindaH@ga-lions-lighthouse.org) or [RClay@ga-lions-lighthouse.org](mailto:RClay@ga-lions-lighthouse.org)



## GEORGIA LIONS LIGHTHOUSE FOUNDATION

## BUDGET REPORT

July 1, 2003 thru October 31, 2003

	BUDGET	Y-T-D	BAL. OF	Y-T-D %
<b>Income</b>				
Clubs	165,000.00	28,204.38	136,795.62	17.09
Estates	100,000.00	0.00	100,000.00	0.00
Fees	63,000.00	31,062.00	31,938.00	49.30
Financial Development/Marketing	10,000.00	0.00	10,000.00	0.00
Grants	75,000.00	0.00	75,000.00	0.00
Memorials	15,000.00	6,571.25	8,428.75	43.81
Private, Assoc., Corp.	15,000.00	605.04	14,394.96	4.03
Tom Bingham	20,000.00	250.00	19,750.00	1.25
Tompkins	177,000.00	44,418.14	132,581.86	25.09
Trust	76,000.00	0.00	76,000.00	0.00
White Cane	<u>175,000.00</u>	<u>6,903.94</u>	<u>168,096.06</u>	<u>3.95</u>
Total	<u>891,000.00</u>	<u>118,014.75</u>	<u>772,985.25</u>	<u>13.25</u>
<b>Expenses</b>				
Sight Services				
Glasses	20,000.00	12,552.82	7,447.18	62.76
Surgery	423,500.00	99,504.81	323,995.19	23.50
Hearing Services				
Hearing Aids	80,000.00	36,512.84	43,487.16	45.64
Advertising	1,000.00	0.00	1,000.00	0.00
Audit/Taxes	11,000.00	7,500.00	3,500.00	68.18
Awards/Plaques	7,000.00	619.80	6,380.20	8.85
Bookkeeping	18,000.00	6,000.00	12,000.00	33.33
Building Maintenance	16,000.00	3,636.85	12,363.15	22.73
Computer/Equip. Maintenance	11,000.00	3,618.30	7,381.70	32.89
Conferences, Meetings	7,000.00	743.27	6,256.73	10.62
Dues/Memberships	1,250.00	550.00	700.00	44.00
Financial Development/Marketing	15,000.00	0.00	15,000.00	0.00
Insurance	6,500.00	212.25	6,287.75	3.27
Miscellaneous Expense	2,000.00	608.31	1,391.69	30.42
Mileage	2,000.00	275.52	1,724.48	13.78
Office Supplies	6,600.00	3,160.79	3,439.21	47.89
Phone	12,500.00	3,422.62	9,077.38	27.38
Printing	10,000.00	4,591.20	5,408.80	45.91
Shipping/Postage	14,000.00	4,319.47	9,680.53	30.85
Training	2,500.00	299.00	2,201.00	11.96
Utilities	5,000.00	1,421.46	3,578.54	28.43
Staff				
Payroll (includes taxes, medical ins., etc.)	<u>219,150.00</u>	<u>61,255.60</u>	<u>157,894.40</u>	<u>27.95</u>
Total	<u>891,000.00</u>	<u>250,804.91</u>	<u>640,195.09</u>	<u>28.15</u>

This report does not reflect the following designated contributions:

Emory	\$4,955.00
TMD	\$1,400.00
Leadership Fund	\$1,325.00

**Georgia Lions Lighthouse Foundation, Inc.**  
**Total Contributions from Georgia Lions Clubs and Others**  
**Comparison July 1, 2003 thru October 31, 2003**

Other" Category consists of Private, Corporate, Association, Ten Million Dollar Club, Tom Bingham Fellows, & Grants

DISTRICT	REGULAR	MEMORIALS	WHITE CANE	EYE CENTER	OTHER	TOTAL
<i>A-Last Year</i>	\$13,797.89	\$520.00	\$560.00	\$5,600.00	\$2,420.00	\$22,897.89
<b>A-This Year</b>	<b>\$12,606.79</b>	<b>\$2,055.00</b>	<b>\$400.00</b>	<b>\$2,250.00</b>	<b>\$600.00</b>	<b>\$17,911.79</b>
<i>B-Last Year</i>	\$2,100.00	\$50.00	\$300.00	\$550.00	\$325.00	\$3,325.00
<b>B-This Year</b>	<b>\$2,700.00</b>	<b>\$1,901.25</b>	<b>\$25.00</b>	<b>\$650.00</b>	<b>\$400.00</b>	<b>\$5,676.25</b>
<i>C-Last Year</i>	\$2,634.50	\$50.00	\$500.00	\$78.00	\$100.00	\$3,362.50
<b>C-This Year</b>	<b>\$790.00</b>	<b>\$1,200.00</b>	<b>\$1,115.00</b>	<b>\$140.00</b>	<b>\$350.00</b>	<b>\$3,595.00</b>
<i>D-Last Year</i>	\$3,145.00	\$700.00	\$2,200.00	\$1,590.00	\$1,550.00	\$9,185.00
<b>D-This Year</b>	<b>\$4,370.00</b>	<b>\$655.00</b>	<b>\$1,959.39</b>	<b>\$1,330.00</b>	<b>\$1,150.00</b>	<b>\$9,464.39</b>
<i>E-Last Year</i>	\$3,400.05	\$50.00	\$2,325.00	\$185.00	\$300.00	\$6,260.05
<b>E-This Year</b>	<b>\$460.00</b>	<b>\$50.00</b>	<b>\$2,174.55</b>	<b>\$185.00</b>	<b>\$0.00</b>	<b>\$2,869.55</b>
<i>F-Last Year</i>	\$9,636.05	\$1,240.00	\$2,750.62	\$2,155.00	\$200.00	\$15,981.67
<b>F-This Year</b>	<b>\$7,277.59</b>	<b>\$700.00</b>	<b>\$1,230.00</b>	<b>\$400.00</b>	<b>\$475.00</b>	<b>\$10,082.59</b>
<b>NL-Last Year</b>	\$154.82	\$190.00	\$0.00	\$0.00	\$642.00	\$986.82
<b>NL-This Year</b>		<b>\$10.00</b>			<b>\$605.04</b>	<b>\$615.04</b>
<i>Totals -LY</i>	\$34,868.31	\$2,800.00	\$8,635.62	\$10,158.00	\$5,537.00	\$61,998.93
<b>Totals -TY</b>	<b>\$28,204.38</b>	<b>\$6,571.25</b>	<b>\$6,903.94</b>	<b>\$4,955.00</b>	<b>\$3,580.04</b>	<b>\$50,214.61</b>

Trust Income - Last Year	\$0.00
<b>Trust Income-This Year</b>	<b>\$0.00</b>
Estates, Bequests - Last Yr.	\$82,971.67
<b>Estates, Bequests, This Yr.</b>	<b>\$44,418.14</b>

Tompkins Estate 44418.14

REVENUE	HEARING		<u>OPIC</u>	Pin Sales	OTHER	TOTALS
<i>LAST YR</i>	17721	\$0.00	\$0.00	\$0.00	\$3,157.00	\$20,878.00
<b>THIS YR</b>	<b>\$31,062.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$105.00</b>	<b>\$31,167.00</b>

<i>LAST YR</i>	\$34,868.31	\$2,800.00	\$8,635.62	\$10,158.00	\$109,386.67	\$165,848.60
<b>THIS YR</b>	<b>\$28,204.38</b>	<b>\$6,571.25</b>	<b>\$6,903.94</b>	<b>\$4,955.00</b>	<b>\$79,165.18</b>	<b>\$125,799.75</b>

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.  
Sight Service Report July 1, 2003 thru October 31, 2003

DISTRICT	Surgery	Patients		DISCOUNTS	GLASSES	Patients		TOTAL #	TOTAL \$	Last Year	Last Year
		Served	Pending			Served	*OTHER				
A	\$30,792.25	16	2	\$86,958.33	\$4,298.00	61	1	78	\$35,090.25	81	\$51,101.97
B	\$9,537.50	4	1	\$36,052.09	\$402.82	2	0	6	\$9,940.32	10	\$15,233.58
C	\$16,354.14	14	4	\$28,166.39	\$1,611.00	8	0	22	\$17,965.14	25	\$27,031.54
D	\$5,010.78	9	0	\$9,409.22	\$595.00	3	0	12	\$5,605.78	6	\$3,038.69
E	\$16,750.86	15	0	\$51,111.84	\$1,732.00	3	0	18	\$18,482.86	11	\$11,261.36
F	\$21,059.28	7	0	\$95,217.67	\$3,914.00	24	1	32	\$24,973.28	6	\$9,935.15
TOTALS	\$99,504.81	65	7	\$306,915.54	\$12,552.82	101	2	168	\$112,057.63	139	\$117,602.29

"I can't begin to tell you how very much I appreciate you for securing a hearing aid for me. Unless you have lived in a world of silence, you can never realize how happy one becomes to hear the telephone ring, to listen to the news, to hear your friends speak, and to hear the voices of your great-grandchildren..... I am grateful to you from the bottom of my heart....."

"My Mother has successfully completed surgery on her right eye that had been blind for years. Thank you so very much for doing this for her. I cannot tell you what this means to me - she can actually see!"

"Many, many thanks to everyone who played a part in arranging for and providing my cataract surgery. I am forever indebted to you for the tremendous gift you have given me - the gift of sight!"

"For the opportunity to see again and for my pretty new glasses, I wish to thank all the members of the Lighthouse for the Blind. Your help in paying for the eye doctor and for the new glasses has meant a great deal to me."

"I am eternally grateful for your help enabling me to have cataract surgery. Without your help, this would not have been possible. Thank you for helping to bring light and beautiful colors back into my life. I am now able to see!"

To Whom it May Concern: I'm sorry this letter is late in coming; it should have been written a year ago. Your organization provided me with a pair of glasses when I so desperately needed then and, while meaning to, I have neglected to thank you..... Although we are anonymous to each other I want to express my gratitude for that pair of glasses. Such a small thing, but it made all the difference for me....."

**HEARING PROGRAM EXPENDITURES**  
***SERVICE REPORT***  
 Expenses paid from July 1 - October 31, 2003

DISTRICT	EARMOLD & FITTING FEES		REPAIRS/ ITES/ BTES FEES			TOTAL AMOUNT	TOTAL PATIENTS	TOTAL AIDS	LAST YEAR	FY 02-03 Patients	FY 02-03 Aids
	AMOUNT	PATIENTS SERVED	AMOUNT	PATIENTS	# AIDS						
A	\$100.00	1	\$9,585.42	49	80	\$9,685.42	50	80	\$10,867.81	58	94
B	\$0.00	0	\$2,276.73	15	22	\$2,276.73	15	22	\$1,375.77	9	14
C	\$0.00	0	\$6,084.69	32	49	\$6,084.69	32	49	\$3,326.51	19	30
D	\$0.00	0	\$6,024.95	39	57	\$6,024.95	39	57	\$3,206.49	25	35
E	\$163.25	1	\$7,296.75	39	59	\$7,460.00	40	59	\$3,092.22	28	38
F	\$0.00	0	\$4,221.05	26	42	\$4,221.05	26	42	\$1,908.82	15	22
	\$263.25	2	\$35,489.59	200	309	\$35,752.84	202	309	\$23,777.62	154	233
						\$760.00			\$904.18		
						\$36,512.84			\$24,681.80		

Please note: We have modified this report to show the number of Hearing Aids the Lighthouse is providing, as well as the number of people we are serving.

**Hearing Aid Donations for Fiscal Year 2003-2004**

	DISTRICT A	DISTRICT B	DISTRICT C	DISTRICT D	DISTRICT E	DISTRICT F	NON-LIONS	TOTAL
July 02'	30	0	0	0	0	7	42	79
<b>July 03'</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>73</b>	<b>76</b>
August 02'	0	3	0	15	2	2	37	59
<b>August 03'</b>	<b>14</b>	<b>0</b>	<b>11</b>	<b>0</b>	<b>0</b>	<b>75</b>	<b>48</b>	<b>148</b>
September 02'	4	0	0	0	0	37	73	114
<b>September 03'</b>	<b>34</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>2</b>	<b>51</b>	<b>90</b>
October 02'	33	0	3	2	0	0	33	71
<b>October 03'</b>	<b>7</b>	<b>7</b>	<b>5</b>	<b>22</b>	<b>0</b>	<b>0</b>	<b>33</b>	<b>74</b>
November 02'	0	0	0	0	0	0	0	0
<b>November 03'</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
December 02'	0	0	0	0	0	0	0	0
<b>December 03'</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
January 03'	0	0	0	0	0	0	0	0
<b>January 04'</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
February 03'	0	0	0	0	0	0	0	0
<b>February 04'</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
March 03'	0	0	0	0	0	0	0	0
<b>March 04'</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
April 03'	0	0	0	0	0	0	0	0
<b>April 04'</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
May 03'	0	0	0	0	0	0	0	0
<b>May 04'</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
June 03'	0	0	0	0	0	0	0	0
<b>June 04'</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Total 02-03	67	3	3	17	2	46	185	323
<b>Total 03-04</b>	<b>55</b>	<b>8</b>	<b>16</b>	<b>22</b>	<b>2</b>	<b>80</b>	<b>205</b>	<b>388</b>

\*Please contact Joanna Estroff at the Georgia Lions Lighthouse if your Lions Club has made a donation and it is not shown on this report.

# Fall Meeting Weekend October 18-19, 2003



**The Georgia Lions Lighthouse Foundation, Inc.**  
1775 Clairmont Road  
Decatur, GA 30033  
(800) 718-7483  
<http://galions.org/lighthouse>