



The Beacon

Official Newsletter

The Georgia Lions Lighthouse Foundation, Inc.

April, 2004

State Convention will be held in Savannah the weekend of June 18 - 20th. Per our Constitution and Bylaws, the Lighthouse will mail out the proposed budget for next Fiscal Year, the proposed changes to the Constitution and By-laws and the last Board of Directors meeting minutes 30 days prior to State Convention. The budget and By-Laws will be voted upon at the Lighthouse meeting during State Convention. I hope you will be able to attend the Convention and be a part of the decision making process of the Lighthouse. Your input and comments are very valuable and much needed!

The Month of May is Better Hearing Month. Packets of information have been mailed to Clubs and were available at the last Lighthouse meeting in Macon. These packets include PSA's, radio spots and lots of information on hearing and how to prevent hearing loss. We encourage you to take a look at the packets and promote better hearing month in your communities.

As you may know, Rebecca Clay, our Lighthouse Secretary / Receptionist will be leaving us on May 7th. She and her husband will be returning to Tennessee, where he has a new position. Becky has been a valuable member of the Lighthouse team, and will be sorely missed by us all. I know you all join me in wishing Becky and her husband nothing but success and happiness in their new venture!

While waiting for my car at the dealership recently, a woman sitting nearby struck up a conversation. It turns out that she had received eye surgery through the Lighthouse when she was a child. Every time she sees Lions collecting for White Cane, she now slips a twenty dollar bill in the bucket. We made a huge difference in that woman's life, and she expressed her gratitude that we were there to help. You never know when you will run into someone we have helped!

I received a call from a woman in Michigan who was looking for information for her father, who is visually impaired and lives in the Waycross area. She knew that he would not be eligible for our services, but wanted to know if we knew of any resources that could provide assistance for him. We were able to give her four resources. The Lighthouse helps hundreds of people each year with basic information and referral services.

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.
Sight Service Report July 1, 2003 thru March 31, 2004

DISTRICT	Surgery	Patients				Patients		TOTAL #	TOTAL \$	Last Year	Last Year
		Served	Pending	DISCOUNTS	GLASSES	Served	*OTHER	SERVED	This Year	SERVED	Total
A	\$65,461.96	32	0	\$189,253.28	\$14,809.02	131	2	165	\$80,270.98	159	\$114,831.4
B	\$23,336.16	13	0	\$66,142.03	\$1,513.64	3	0	16	\$24,849.80	16	\$30,461.70
C	\$41,167.11	31	7	\$87,321.63	\$2,849.81	12	0	43	\$44,016.92	49	\$60,892.34
D	\$23,199.13	24	0	\$75,374.89	\$2,949.00	6	0	30	\$26,148.13	17	\$18,530.66
E	\$39,804.81	34	3	\$126,771.91	\$4,445.00	23	0	57	\$44,249.81	42	\$44,635.84
F	\$39,455.43	14	5	\$179,679.16	\$7,850.91	31	2	47	\$47,306.34	7	\$14,612.12
TOTALS	\$232,424.60	148	15	\$724,542.90	\$34,417.38	206	4	358	\$266,841.98	290	\$283,964.1 3

GEORGIA LIONS LIGHTHOUSE FOUNDATION

BUDGET REPORT

July 1, 2003 thru March 31, 2004

	BUDGET	Y-T-D	BAL. OF	Y-T-D %
Income				
Clubs	165,000.00	106,477.36	58,522.64	64.53
Estates	100,000.00	222.90	99,777.10	0.22
Fees	63,000.00	52,160.00	10,840.00	82.79
Financial Development/Marketing	10,000.00	0.00	10,000.00	0.00
Grants	75,000.00	0.00	75,000.00	0.00
Memorials	15,000.00	12,926.25	2,073.75	86.18
Private, Assoc., Corp.	15,000.00	2,842.76	12,157.24	18.95
Tom Bingham	20,000.00	5,750.00	14,250.00	28.75
Tompkins	177,000.00	104,385.14	72,614.86	58.97
Trust	76,000.00	0.00	76,000.00	0.00
White Cane	<u>175,000.00</u>	<u>17,181.12</u>	<u>157,818.88</u>	<u>9.82</u>
Total	<u>891,000.00</u>	<u>301,945.53</u>	<u>589,054.47</u>	<u>33.89</u>
Expenses				
Sight Services				
Glasses	20,000.00	34,417.38	(14,417.38)	172.09
Surgery	423,500.00	232,424.60	191,075.40	54.88
Hearing Services				
Hearing Aids	80,000.00	70,215.63	9,784.37	87.77
Advertising	1,000.00	31.76	968.24	3.18
Audit/Taxes	11,000.00	10,000.00	1,000.00	90.91
Awards/Plaques	7,000.00	790.09	6,209.91	11.29
Bookkeeping	18,000.00	13,500.00	4,500.00	75.00
Building Maintenance	16,000.00	6,101.37	9,898.63	38.13
Computer/Equip. Maintenance	11,000.00	4,541.28	6,458.72	41.28
Conferences, Meetings	7,000.00	4,541.97	2,458.03	64.89
Dues/Memberships	1,250.00	971.50	278.50	77.72
Financial	15,000.00	449.90	14,550.10	3.00
Development/Marketing				
Insurance	6,500.00	3,449.50	3,050.50	53.07
Miscellaneous Expense	2,000.00	1,171.45	828.55	58.57
Mileage	2,000.00	492.57	1,507.43	24.63
Office Supplies	6,600.00	4,946.19	1,653.81	74.94
Phone	12,500.00	7,591.47	4,908.53	60.73
Printing	10,000.00	6,716.14	3,283.86	67.16
Shipping/Postage	14,000.00	9,598.11	4,401.89	68.56
Training	2,500.00	299.00	2,201.00	11.96
Utilities	5,000.00	3,022.42	1,977.58	60.45
Staff				
Payroll (includes taxes, medical ins., etc.)	<u>219,150.00</u>	<u>137,054.92</u>	<u>82,095.08</u>	<u>62.54</u>
Total	<u>891,000.00</u>	<u>552,327.25</u>	<u>338,672.75</u>	<u>61.99</u>

This report does not reflect the following designated contributions:

Emory	\$41,192.00
TMD	\$5,100.00

**Georgia Lions Lighthouse Foundation, Inc.
Total Contributions from Georgia Lions Clubs and Others
Comparison July 1, 2003 thru March 31, 2004**

"Other" Category consists of Private, Corporate, Association, Ten Million Dollar Club, Tom Bingham Fellows, & Grants

DISTRICT	REGULAR	MEMORIALS	WHITE CANE	EYE CENTER	OTHER	TOTAL
<i>A-Last Year</i>	\$34,926.39	\$2,727.00	\$9,270.00	\$9,400.00	\$6,100.00	\$62,423.39
A-This Year	\$36,187.19	\$3,550.00	\$4,955.00	\$15,090.00	\$2,250.00	\$62,032.19
<i>B-Last Year</i>	\$7,880.00	\$160.00	\$2,750.00	\$3,250.00	\$1,925.00	\$15,965.00
B-This Year	\$10,228.85	\$3,051.25	\$1,450.00	\$2,650.00	\$700.00	\$18,080.10
<i>C-Last Year</i>	\$11,812.50	\$505.00	\$1,605.00	\$718.25	\$1,200.00	\$15,840.75
C-This Year	\$6,993.55	\$1,465.00	\$2,115.00	\$1,577.00	\$1,850.00	\$14,000.55
<i>D-Last Year</i>	\$20,219.00	\$1,845.00	\$4,725.00	\$20,896.00	\$12,900.00	\$60,585.00
D-This Year	\$18,990.00	\$2,490.00	\$3,331.39	\$12,440.00	\$7,925.00	\$45,176.39
<i>E-Last Year</i>	\$10,671.30	\$125.00	\$2,325.00	\$1,770.00	\$610.00	\$15,501.30
E-This Year	\$7,712.01	\$505.00	\$2,174.55	\$1,545.00	\$1,600.00	\$13,536.56
<i>F-Last Year</i>	\$23,488.40	\$2,171.00	\$6,194.03	\$8,901.00	\$1,810.00	\$42,564.43
F-This Year	\$26,255.76	\$1,130.00	\$3,155.18	\$7,890.00	\$1,100.00	\$39,530.94
NL-Last Year	\$309.82	\$800.00	\$0.00	\$0.00	\$108,231.53	\$109,341.35
NL-This Year	\$110.00	\$735.00	\$0.00	\$0.00	\$2,842.76	\$3,687.76
<i>Totals -LY</i>	\$109,307.41	\$8,333.00	\$26,869.03	\$44,935.25	\$132,776.53	\$322,221.22
Totals -TY	\$106,477.36	\$12,926.25	\$17,181.12	\$41,192.00	\$18,267.76	\$196,044.49

Trust Income - Last Year	\$0.00
Trust Income-This Year	\$0.00
Estates, Bequests - Last Yr.	\$151,565.01
Estates, Bequests, This Yr.	\$104,608.04

Tompkins Estate 104385.14 Pinelake 200 Lawrence Estate 22.90

REVENUE	HEARING		OPIC	Pin Sales	OTHER	TOTALS
<i>LAST YR</i>	\$37,519.00		\$0.00	\$0.00	\$1,744.75	\$39,263.75
THIS YR	\$52,160.00		\$0.00	\$0.00	\$210.00	\$52,370.00

<i>LAST YR</i>	\$109,307.41	\$8,333.00	\$26,869.03	\$44,935.25	\$323,605.29	\$513,049.98
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THIS YR	\$106,477.36	\$12,926.25	\$17,181.12	\$41,192.00	\$175,245.80	\$353,022.53
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Thank you...

As most of you have heard, May 7th will be my last day at the Lighthouse. My husband will graduate from Emory Law School on May 10th and we will be moving in Nashville, Tennessee on May 11th, where he has taken a job with a law firm. I just wanted to take this opportunity to thank all of you for your kindness during my time at the Lighthouse. It has been wonderful to have such a large “family” while here and I will miss you all. I have gained so many wonderful friends through this experience and I am so grateful for it. Please pray for my husband and me as we begin a new chapter of our lives. Thank you all for all of the kindness and generosity you have given me.

Our bags are packed, David's books are stacked -
we've got a house and Cheshire cat grins.
We'll just unload our car (and pass the Bar)
and ta-da! Our new life begins!
But it's caught in my throat, this lighthearted note.
Farewell leaves us with watery eyes.
Please wish us well as you do, and we'll wish all of you,
Au revoir! Adieu! Dear friends...goodbye.

Rebecca Clay

You can reach me at smkfan9@hotmail.com or at (615) 353-6647.

2004 Winter Meeting



HEARING PROGRAM EXPENDITURES ***SERVICE REPORT***

Expenses paid from July 1, 2003 - March 31, 2004

DISTRICT	EARMOLD & FITTING FEES		REPAIRS/ ITES/ BTES FEES			TOTAL AMOUNT	TOTAL PATIENTS	TOTAL AIDS	LAST YEAR	FY 02-03 Patients	FY 02-03 Aids
	AMOUNT	PATIENTS SERVED	AMOUNT	PATIENTS	# AIDS						
A	\$100.00	1	\$18,044.19	101	163	\$18,144.19	102	163	\$18,499.65	112	170
B	\$0.00	0	\$4,893.35	28	43	\$4,893.35	28	43	\$4,186.83	22	38
C	\$0.00	0	\$12,328.61	63	102	\$12,328.61	63	102	\$6,581.56	40	60
D	\$0.00	0	\$11,814.24	71	108	\$11,814.24	71	108	\$7,601.41	54	81
E	\$163.25	1	\$13,278.08	72	111	\$13,441.33	73	111	\$8,188.92	61	88
F	\$0.00	0	\$8,268.80	47	75	\$8,268.80	47	75	\$4,469.40	36	52
						\$68,890.52	384	602	\$49,527.77	325	489
						\$1,325.11			\$602.82		
						\$70,215.63			\$50,130.59		

Please note: We have modified this report to show the number of Hearing Aids the Lighthouse is providing, as well as the number of people we are serving.

Hearing Aid Donations for Fiscal Year 2003-2004

	DISTRICT	DISTRICT	DISTRICT	DISTRICT	DISTRICT	DISTRICT F	NON-LION	TOTAL
July 02'	30	0	0	0	0	7	42	79
July 03'	0	0	0	0	0	3	73	76
August 02'	0	3	0	15	2	2	37	59
August 03'	14	0	11	0	0	75	48	148
September 02'	4	0	0	0	0	37	73	114
September 03'	34	1	0	0	2	2	51	90
October 02'	33	0	3	2	0	0	33	71
October 03'	7	7	5	22	0	0	33	74
November 02'	0	0	0	0	16	0	31	47
November 03'	5	0	1	0	0	15	78	99
December 02'	1	0	0	0	0	0	88	89
December 03'	40	0	0	15	6	0	155	216
January 03'	26	0	0	0	0	3	52	81
January 04'	14	0	0	8	0	0	36	58
February 03'	18	6	2	15	6	0	66	113
February 04'	0	8	3	20	48	4	47	130
March 03'	2	0	0	0	0	109	42	153
March 04'	22	8	0	0	199	10	58	297
April 03'	0	0	0	0	0	0	0	0
April 04'	0	0	0	0	0	0	0	0
May 03'	0	0	0	0	0	0	0	0
May 04'	0	0	0	0	0	0	0	0
June 03'	0	0	0	0	0	0	0	0
June 04'	0	0	0	0	0	0	0	0
Total 02-03	114	9	5	32	24	158	464	806
Total 03-04	136	24	20	65	255	109	579	1188

*Please contact Joanna Estroff at the Georgia Lions Lighthouse if your Lions Club has made a donation and it is not shown on this report.

International President Dr. Lee's recent visit to the Georgia Lions Children's Eye Care Center



From left to right, pictured are: Judge Haynes Townsend, PDG, Lighthouse President, Dr. Amy Hutchinson, Director of the Georgia Lions Children's Eye Care Center, Dr. Tae-Sup Lee, President of Lions International, and Lion Jim Ervin, Past International President of Lions International

The Georgia Lions Lighthouse Foundation, Inc.

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