



GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.

A MAJOR SERVICE PROJECT OF GEORGIA LIONS CLUBS

1775 Clairmont Road, Decatur, Georgia 30033-4005 • 404/325-3630 Fax 404/636-5549
1-800-718 SITE (1-800-718-7483)

MEMORANDUM

TO: Lighthouse Executive Committee
Past Presidents
Directors
Trustees
Associate Directors
District Governors
Vice District Governors
Past District Governors

FROM: Linda B. Hauptfuhrer, M.Div.
Executive Director

DATE: July 27, 2004

SUBJECT: June Reports

State Convention, as always, was a wonderful time where we had the opportunity to share our various successes over the past year, catch up with old and new friends, and wrap up the years business. If you were unable to attend, I urge you to try to go next year. Some Lighthouse highlights from the Convention include:

At the Lighthouse Board meeting, the proposed Budget that was sent out 30 days prior to the meeting was approved. A number of the proposed changes to the Constitution and Bylaws passed and several of the proposed changes were sent back to the committee for further review and discussion. Should you have any questions about the Budget or Constitution and Bylaws, please feel free to contact me at 404-325-3630 or 1-800-718-7483. Of course, you can also contact President PDG Haynes Townsend, or Constitution and Bylaws Chairman and Treasurer PDG Jon Winters with any questions you may have.

We also awarded a number of special awards at State Convention. It is always so very difficult to single out just a few people or Clubs for awards as there are so many of you who do so much for the Lighthouse. What we are able to accomplish at the Lighthouse would not happen without you! Our deepest thanks and sincere appreciation for all that you do for us! This year, we presented the following awards:

The Ken Massingale Award
The LaVista Lions Club

The Hearing Award
The LaVista Lions Club

The Mildred Bingham Award
Lion Jon Winters

The Lighthouse Outstanding Vice Presidents Award
Jane Price, District 18-A

The District Governor's Award
District Governor Earl Culberson, District 18-A

Highest Contribution to the Lighthouse in the State
The North Dekalb Lions Club

Highest Contribution to White Cane in the State
Atlanta Lions Club

The date for the Joint Lighthouse / Camp for the Blind meeting will be the weekend of October 30th at the Holiday Inn I Warner Robins. After months of looking for a facility that had enough meeting rooms, was cost effective and centrally located, the Camp and the Lighthouse decided to try this new location. This particular Holiday Inn is undergoing some renovations in order to increase meeting capacity that will be completed by our meeting in October. Many thanks to Lion Doy Barks for locating this meeting site for us. Please be sure to mark the date on your calendar. **You will receive more information about the meeting as we get closer to October.**

If you have not yet let us know who your Associate Director will be for the upcoming year, please be sure to contact us with that information. Simply drop us a note or send us an e-mail with the Associate Directors name, address and e-mail address (if they have one) along with the Club name. The Associate Director is our primary link to the Club, and we depend upon the Associate Directors to share Lighthouse news with their Clubs. **Please be sure to appoint one!**

We recently completed a number of renovations at the Lighthouse and invite you to stop by and see our "new look". The dormers were replaced as they were beginning to rot, we replaced our old roof, and the outside and inside of the building was re-painted. After a few weeks of the sound of hammers and workers on the roof, paint fumes and dust, we are now finally put back together again. Come by and visit!

**And, finally, a few notes of thanks from people we have helped,
thanks to YOU.....**

From Hearing patients:

"Thank you all so very much for helping me. You will never know how much I appreciate it. May God Bless you..."

"I just wanted to say "thank you" for allowing my Dad... to receive hearing aids. He seems to be communicating better with the residents at the nursing home where he lives. Once again, thank you for all your help."

From Sight patients:

"Thank you for the gift of sight. May God bless you."

"I thank you for your kindness and diligence in finding a way for me to obtain eye glasses..... May God bless you for the seed you have sown into my life."

"To the wonderful people who have allowed my mother-in-law to see again: We as a family would like to thank you so very much for helping her. May the Lord bless you all and keep you, and make His face shine upon you and give you peace. "

Thanks to you, we are changing lives every day..... making our world a little brighter..... bringing smiles back..... and restoring hope.....

THANK YOU FOR ALL YOU DO!!

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.
Total Contributions from Georgia Lions Clubs and Others

Comparison July 1, 2003 thru May 31, 2004

Other Category consists of Private, Corporate, Association, Ten Million Dollar Club, Tom Bingham Fellows & Grants

DISTRICT	REGULAR	MEMORIALS	WHITE CANE	EYE CENTER	OTHER	TOTAL
<i>A-Last Year</i>	\$46,876.39	\$3,752.00	\$48,801.35	\$14,203.00	\$13,400.00	\$127,032.74
A-This Year	\$49,347.19	\$4,157.50	\$44,304.12	\$17,640.00	\$4,650.00	\$120,098.81
<i>B-Last Year</i>	\$17,805.00	\$335.00	\$18,589.05	\$4,250.00	\$4,725.00	\$45,704.05
B-This Year	\$13,003.85	\$3,356.25	\$15,410.91	\$2,950.00	\$1,675.00	\$36,396.01
<i>C-Last Year</i>	\$15,712.50	\$1,160.00	\$11,614.81	\$1,468.25	\$1,700.00	\$31,655.56
C-This Year	\$11,191.69	\$1,490.00	\$12,437.28	\$3,442.51	\$2,100.00	\$30,661.48
<i>D-Last Year</i>	\$21,744.00	\$2,420.00	\$43,127.09	\$23,163.00	\$14,900.00	\$105,354.09
D-This Year	\$20,725.00	\$2,935.00	\$47,400.48	\$18,975.00	\$12,725.00	\$102,760.48
<i>E-Last Year</i>	\$13,931.30	\$680.00	\$8,744.11	\$2,255.00	\$1,110.00	\$26,720.41
E-This Year	\$10,473.26	\$655.00	\$5,029.75	\$1,605.00	\$1,600.00	\$19,363.01
<i>F-Last Year</i>	\$31,630.17	\$3,306.00	\$25,743.21	\$12,351.00	\$2,710.00	\$75,740.38
F-This Year	\$32,148.82	\$2,355.00	\$21,385.16	\$35,100.00	\$17,300.00	\$108,288.98
NL-Last Year	\$334.82	\$1,320.00	\$0.00	\$0.00	\$109,730.60	\$111,385.42
NL-This Year	\$110.00	\$885.00	\$10.00	\$0.00	\$4,299.11	\$5,304.11
<i>Totals -LY</i>	\$148,034.18	\$12,973.00	\$156,619.62	\$57,690.25	\$148,275.60	\$523,592.65
Totals -TY	\$136,999.81	\$15,833.75	\$145,977.70	\$79,712.51	\$44,349.11	\$422,872.88

Trust Income - Last Year	\$0.00
Trust Income-This Year	\$0.00
Estates, Bequests - Last Yr.	\$182,744.97
Estates, Bequests, This Yr.	\$134,301.67

Tompkins Estate 129,086.86 Pinelake 200.00 Lawrence 22.90 Gibbs Estate 4991.91

REVENUE	HEARING	OPIC	Pin Sales	OTHER	TOTALS
<i>LAST YR</i>	51194	\$0.00	\$0.00	\$7,043.87	\$58,237.87
THIS YR	74450	\$0.00	\$0.00	\$5,210.00	\$79,660.00

<i>LAST YR</i>	\$148,034.18	\$12,973.00	\$156,619.62	\$57,690.25	\$389,258.44	\$764,575.49
This Year	\$136,999.81	\$15,833.75	\$145,977.70	\$79,712.51	\$258,310.78	\$636,834.55

**GEORGIA LIONS LIGHTHOUSE FOUNDATION
BUDGET REPORT**

July 1, 2003 thru June 30, 2004

Income	BUDGET	Y-T-D	BUDGET	Y-T-D %
Clubs	165,000.00	136,999.81	28,000.19	83.03
Estates	100,000.00	5,214.81	94,785.19	5.21
Fees	63,000.00	74,450.00	-11,450.00	118.17
Financial Development/Marketing	10,000.00	0.00	10,000.00	0.00
Grants	75,000.00	0.00	75,000.00	0.00
Memorials	15,000.00	15,833.75	-833.75	105.56
Private Assoc., Corp.	15,000.00	4,199.11	10,800.89	27.99
Tom Bingham	20,000.00	9,750.00	10,250.00	48.75
Tompkins	177,000.00	129,086.86	47,913.14	72.93
Trust	76,000.00	0.00	76,000.00	0.00
White Cane	<u>175,000.00</u>	<u>145,977.70</u>	<u>29,022.30</u>	<u>83.42</u>
Total	<u>891,000.00</u>	<u>521,512.04</u>	<u>369,487.96</u>	<u>58.53</u>

Expenses

Sight Services				
Glasses	20,000.00	39,739.88	-19,739.88	198.70
Surgery	423,500.00	332,946.93	90,553.07	78.62
Hearing Services				
Hearing Aids	80,000.00	91,729.04	-11,729.04	114.66
Advertising	1,000.00	166.76	833.24	16.68
Audit/Taxes	11,000.00	10,000.00	1,000.00	90.91
Awards/Plaques	7,000.00	4,715.16	2,284.84	67.36
Bookkeeping	18,000.00	18,000.00	0.00	100.00
Building Maintenance	16,000.00	34,986.98	-18,986.98	218.67
Computer/Equip. Maintenance	11,000.00	5,239.06	5,760.94	47.63
Conferences Meetings	7,000.00	4,934.29	2,065.71	70.49
Dues/Memberships	1,250.00	1,345.50	-95.50	107.64
Financial Development/Marketing	15,000.00	449.90	14,550.10	3.00
Insurance	6,500.00	3,654.00	2,846.00	56.22
Miscellaneous Expense	2,000.00	1,627.95	372.05	81.40
Mileage	2,000.00	1,253.52	746.48	62.68
Office Supplies	6,600.00	6,065.05	534.95	91.89
Phone	12,500.00	10,005.22	2,494.78	80.04
Printing	10,000.00	8,313.21	1,686.79	83.13
Shipping/Postage	14,000.00	12,704.94	1,295.06	90.75
Training	2,500.00	299.00	2,201.00	11.96
Utilities	5,000.00	3,910.40	1,089.60	78.21
Staff				
Payroll	<u>219,150.00</u>	<u>184,312.49</u>	<u>34,837.51</u>	<u>84.10</u>
(includes taxes, medical ins., etc.)				
Total	<u>891,000.00</u>	<u>775,399.28</u>	<u>114,600.72</u>	<u>87.14</u>

This report does not reflect the following designated contributions:

Emory	\$79,712.51
TMD	\$24,400.00
Leadership Fund	\$6,000.00

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.

Sight Report July 1, 2003 thru June 30, 2004

DISTRICT	Surgery	Patients		DISCOUNTS	GLASSES	Patients		*OTHER	TOTAL #	TOTAL \$	Last Year	Last Year
		Served	Pending			SERVED	This Year		SERVED	Total		
A	\$90,120.88	41	4	\$254,952.51	\$18,081.52	169	2	212	\$108,202.20	213	\$148,983.61	
B	\$30,228.30	22	0	\$79,922.62	\$1,707.64	3	0	25	\$31,933.94	24	\$43,354.44	
C	\$63,731.96	46	2	\$166,543.85	\$3,228.81	18	0	62	\$66,960.77	79	\$80,165.84	
D	\$34,085.72	31	1	\$104,655.10	\$2,631.00	14	0	45	\$38,596.72	25	\$28,712.43	
E	\$71,426.65	50	2	\$241,225.70	\$5,717.00	33	0	83	\$77,143.66	63	\$70,888.14	
F	\$43,375.62	17	1	\$167,171.72	\$8,473.81	45	3	65	\$51,849.53	22	\$30,637.33	
TOTALS	\$332,948.93	207	10	\$1,024,371.60	\$39,739.88	280	5	492	\$372,666.81	426	\$412,741.49	

Hearing Aid Donations for Fiscal Year 2003-2004

	DISTRICT A	DISTRICT B	DISTRICT C	DISTRICT D	DISTRICT E	DISTRICT F	NON-LIONS	TOTAL
July 02'	30	0	0	0	0	7	42	79
July 03'	0	0	0	0	0	3	73	76
August 02'	0	3	0	15	2	2	37	59
August 03'	14	0	11	0	0	75	48	148
September 02'	4	0	0	0	0	37	73	114
September 03'	34	1	0	0	2	2	51	90
October 02'	33	0	3	2	0	0	33	71
October 03'	7	7	5	22	0	0	33	74
November 02'	0	0	0	0	16	0	31	47
November 03'	5	0	1	0	0	15	78	99
December 02'	1	0	0	0	0	0	88	89
December 03'	40	0	0	15	6	0	155	216
January 03'	26	0	0	0	0	3	52	81
January 04'	14	0	0	8	0	0	36	68
February 03'	18	6	2	15	6	0	66	113
February 04'	0	8	3	20	48	4	47	130
March 03'	2	0	0	0	0	109	42	153
March 04'	22	8	0	0	199	10	58	297
April 03'	20	0	2	5	0	0	41	68
April 04'	4	0	0	0	0	0	41	45
May 03'	0	0	1	0	0	0	67	68
May 04'	0	0	0	17	18	0	18	53
June 03'	10	0	0	0	0	2	38	50
June 04'	0	0	0	0	89	9	19	117
Total 02-03	144	9	8	37	24	160	610	952
Total 03-04	140	24	20	82	362	118	657	1403

*Please contact Joanna Estroff at the Georgia Lions Lighthouse if your Lions Club has made a donation and it is not shown on this report.

HEARING PROGRAM EXPENDITURES
SERVICE REPORT
Expenses paid from July 1, 2003 - June 30, 2004

DISTRICT	EARMOLD & FITTING FEES		REPAIRS/HTS/BIES FEES			TOTAL AMOUNT	TOTAL PATIENTS	TOTAL AIDS	LAST YEAR	FY 02-03 Patients	FY 02-03 Aids
	AMOUNT	PATIENTS SERVED	AMOUNT	PATIENTS	# AIDS						
A	\$100.00	1	\$23,705.25	138	221	\$23,805.25	139	221	\$24,209.74	140	216
B	\$0.00	0	\$5,564.96	33	50	\$5,564.96	33	50	\$5,917.47	32	56
C	\$0.00	0	\$16,581.12	83	136	\$16,581.12	83	136	\$8,780.92	50	76
D	\$63.45	1	\$14,769.78	93	139	\$14,833.23	94	139	\$10,149.16	71	106
E	\$163.25	1	\$16,819.32	91	140	\$16,982.57	92	140	\$10,993.91	86	119
F	\$0.00	0	\$11,704.89	66	105	\$11,704.89	66	105	\$7,101.20	52	75
	\$326.70	3	\$89,145.32	504	791	\$89,472.02	507	791	\$66,652.40	431	648
						\$1,447.02					
						\$90,919.04					

Please note: We have modified this report to show the number of Hearing Aids the Lighthouse is providing, as well as the number of people we are serving.

**NOTICE FOR APPOINTMENT OF
ASSOCIATE DIRECTOR**

TERM 2004 - 2005

New _____
Reappointed _____

THE GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.

Please print.

CLUB NAME: _____ DISTRICT: _____

ASSOCIATE DIRECTOR NAME: _____

ADDRESS: _____

_____ ZIP _____

PHONE: R: _____ B: _____

E-MAIL ADDRESS: _____

Is there anyone else in your Club who would like to receive e-mail notices when our reports are available on our Website? Please feel free to add them!

Name: _____ Club: _____

E-mail: _____

Name: _____ Club: _____

E-mail: _____

Name: _____ Club: _____

E-mail: _____

Name: _____ Club: _____

E-mail: _____

**Please return to: The Georgia Lions Lighthouse Foundation, Inc.
1775 Clairmont Road, Decatur GA 30033**

Thank you for your help!