



GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.

A MAJOR SERVICE PROJECT OF GEORGIA LIONS CLUBS

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MEMORANDUM

TO: Lighthouse Executive Committee
District Governors
Vice District Governors
Associate Directors
Trustees
Directors
Past Lighthouse Presidents

FROM: Linda B. Hauptfuhrer, M.Div.
Executive Director

DATE: January 19, 2005

SUBJECT: Monthly Reports

I was getting the emissions checked on my car not too long ago, and had a delightful conversation with the man who was running the test. **It turns out that the Lighthouse had paid for an eye surgery for him many years ago, and that a Lions Club had purchased glasses for both he and his brother while he was growing up.** Without the surgery we paid for, he would have lost his sight. He doesn't make a lot of money, but he always gives to Lions for White Cane.

I was dropping a dollar into the Salvation Army kettle right before the holidays, and ended up getting into a conversation with the woman who was collecting the money. **It turns out that she had received glasses from a Lions Club when she was growing up.** She doesn't have the time to join a Lions Club, but she does volunteer with worthy organizations when she can. She too makes a point of giving to Lions.

Two chance encounters. Two people whose lives were changed by the generosity of the Georgia Lions. I think every Lion has at least one story like this. Every day we are changing lives, and everyday people are telling others about what we have done. Here at the Lighthouse, we are in the business of making a difference in peoples lives, and we are thankful that you are so supportive of our efforts. **Together, we help write many happy endings.**

You will find several things included with this packet, including the White Cane booklet. Last year, a number of you indicated that it would be helpful if we mailed the packets out in January. Feel free to copy and distribute to your White Cane Committee. We will also have additional copies at the Lighthouse meeting in February. **White Cane contributions fund sight services, and are absolutely essential if we are to continue our work. We currently have a temporary cap on services due to a lack of funds, so every dollar you raise is very much needed!**

You will also find with this packet your invitation to the February board meeting. Please reserve the third weekend in February (the 19th and 20th) and come join us. This meeting is a great opportunity to hear about the lives we have been impacting on a daily basis, and for you to learn more about what we are accomplishing together. **Please note that the location for the meeting is Macon State college and that we have rooms blocked at the Holiday Inn Macon West.** I encourage you to come to the meeting and to bring a member of your Club with you. This is a great opportunity for newer Lions to learn about what we do.

Finally, enclosed are the reports for the month of December. Please feel free to make copies of them and share with your Club members and friends. **One Lighthouse Associate Director that I know makes copies of the reports and distributes them to her club members. This is an easy way to let your club know what is going on at the Lighthouse, and what they are helping to make happen.** It is important that Lions all over Georgia know what we are doing, and about the lives we are impacting.

Last, but certainly not least, I'd like to encourage you to think about making a "Lions New Year's Resolution" this year. Tell at least one person a month (now THAT'S not too hard!!) about a person whose life has been changed by the Lions or by the Lighthouse. **Share these stories with other Lions and non-Lions who might not know very much about us.** You will be doing an important service by letting people know what we do, you will help recruit new Lions, and you will be getting the Lighthouse story out to our larger Lions family. **We need to do a better job of sharing our story, and you can make a big difference by helping us in this way.**

I look forward to seeing you in Macon, and as always, I am so thankful for all that you do for the Lighthouse, the needy people of Georgia and Lionism as a whole!

Together, we make miracles happen every day.

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.
Total Contributions from Georgia Lions Clubs and Others

Comparison July 1, 2004 thru December 31, 2004

Other Category consists of Private Corporate, Association, Ten Million Dollar Club, Tom Bingham Fellows & Grants

DISTRICT	REGULAR	MEMORIALS	WHITE CANE	EYE CENTER	OTHER	TOTAL
A-Last Year	\$20,945.19	\$2,680.00	\$400.00	\$7,890.00	\$600.00	\$32,515.19
A-This Year	\$18,309.03	\$2,375.00	\$2,303.99	\$4,780.00	\$900.00	\$28,668.02
B-Last Year	\$3,250.00	\$3,001.25	\$25.00	\$1,275.00	\$500.00	\$8,051.25
B-This Year	\$5,937.00	\$185.00	\$882.12	\$196.00	\$100.00	\$7,300.12
C-Last Year	\$1,090.00	\$1,370.00	\$1,115.00	\$140.00	\$350.00	\$4,065.00
C-This Year	\$7,890.38	\$1,925.00	\$500.00	\$1,122.00	\$300.00	\$11,737.38
D-Last Year	\$14,145.00	\$1,555.00	\$2,616.39	\$10,785.00	\$4,450.00	\$33,651.39
D-This Year	\$13,900.00	\$3,080.00	\$750.00	\$11,074.60	\$3,750.00	\$32,554.60
E-Last Year	\$1,558.00	\$150.00	\$2,174.55	\$1,385.00	\$1,100.00	\$6,367.55
E-This Year	\$3,501.25	\$425.00	\$2,650.50	\$1,050.00	\$200.00	\$7,836.75
F-Last Year	\$13,883.59	\$920.00	\$2,265.00	\$4,025.00	\$700.00	\$21,793.59
F-This Year	\$13,064.84	\$1,325.00	\$617.00	\$3,740.00	\$200.00	\$18,946.84
NL-Last Year	\$100.00	\$220.00	\$0.00	\$0.00	\$1,770.16	\$2,090.16
NL-This Year	\$36.00	\$1,765.00	\$250.00	\$0.00	\$1,400.10	\$3,451.10
Totals -LY	\$54,971.78	\$9,996.25	\$8,595.94	\$25,500.00	\$9,470.16	\$108,534.13
Totals -TY	\$62,638.50	\$11,080.00	\$7,953.61	\$21,972.60	\$6,850.10	\$110,494.81

Trust Income - Last Year		\$0.00
Trust Income-This Year		\$0.00
Estates, Bequests - Last Yr.		\$59,651.35
Estates, Bequests. This Yr.		\$50,345.53

Tompkins Estate 50345.53

REVENUE	HEARING		OPIC	Pin Sales	OTHER	TOTALS
LAST YR	41527			\$0.00	\$185.00	\$41,712.00
This Year	29142			\$1,680.00	\$25.00	\$30,847.00

LAST YR	\$54,971.78	\$9,996.25	\$8,595.94	\$25,500.00	\$110,833.51	\$209,897.48
This Year	\$62,638.50	\$11,080.00	\$7,953.61	\$21,972.60	\$88,042.63	\$191,687.34

GEORGIA LIONS LIGHTHOUSE FOUNDATION
BUDGET REPORT

July 1, 2004 thru December 31, 2004

Income	BUDGET	Y-T-D	BUDGET	Y-T-D %
Clubs	165,000.00	82,638.50	102,361.50	37.96
Estates	50,000.00	0.00	50,000.00	0.00
Fees	65,000.00	29,142.00	35,858.00	44.83
Contributing Member Pins	30,000.00	1,795.00	28,535.00	0.00
Grants	25,000.00	0.00	25,000.00	0.00
Memorials	20,000.00	11,080.00	8,920.00	55.40
Private, Assoc., Corp.	7,000.00	1,400.19	5,599.90	20.00
Tom Bingham	20,000.00	3,000.00	17,000.00	15.00
Tompkins	175,000.00	50,345.53	124,654.47	28.77
Trust	78,400.00	0.00	78,400.00	0.00
White Cane	<u>160,000.00</u>	<u>7,953.61</u>	<u>152,046.39</u>	<u>4.97</u>
Total	<u><u>795,400.00</u></u>	<u><u>167,264.74</u></u>	<u><u>628,375.26</u></u>	<u><u>21.03</u></u>

Expenses				
Sight Services				
Glasses	45,000.00	20,247.79	24,752.21	45.00
Surgery	315,000.00	167,344.35	147,655.65	53.13
Hearing Services				
Hearing Aids	57,000.00	42,888.33	44,111.67	49.30
Advertising	500.00	0.00	500.00	0.00
Audit/Taxes	10,000.00	7,500.00	2,500.00	75.00
Awards/Plaques	4,000.00	2,271.53	1,728.47	56.79
Bookkeeping	18,000.00	9,000.00	9,000.00	50.00
Building Maintenance	16,000.00	3,245.55	12,754.45	20.28
Computer/Equip. Maintenance	10,000.00	5,636.27	4,363.73	56.36
Conferences, Meetings	6,000.00	2,108.18	3,891.82	35.14
Dues/Memberships	1,200.00	900.00	300.00	75.00
Insurance	7,000.00	3,289.00	3,711.00	0.00
Miscellaneous Expense	2,000.00	940.37	1,059.63	47.02
Mileage	1,500.00	750.72	749.28	50.05
Office Supplies	7,000.00	3,160.36	3,839.64	45.15
Phone	10,500.00	4,722.67	5,777.33	44.98
Printing	7,500.00	6,303.85	1,196.15	84.05
Shipping/Postage	12,000.00	6,035.41	5,964.59	50.30
Training	2,000.00	0.00	2,000.00	0.00
Utilities	4,200.00	2,117.69	2,082.31	50.42
Staff				
Payroll				
(includes taxes, medical ins., etc.)	<u>219,000.00</u>	<u>92,609.19</u>	<u>126,390.81</u>	<u>42.29</u>
Total	<u><u>785,400.00</u></u>	<u><u>381,071.26</u></u>	<u><u>404,328.74</u></u>	<u><u>48.52</u></u>

This report does not reflect the following designated contributions:

TMD	\$1,000.00
Leadership Fund	\$1,450.00
Emory	\$21,972.60

GEORGIA LIONS LIGHTHOUSE FOUNDATION, INC.

Sight Report July 1, 2004 thru December 31, 2004

DISTRICT	Surgery	Patients		DISCOUNTS	GLASSES	Patients		OTHER	TOTAL #	TOTAL \$	Last Year	Last Year
		Served	Pending			SERVED	This Year		SERVED	Total		
A	\$49,335.76	29	1	\$155,577.92	\$7,046.79	88	3	120	\$56,362.55	113	\$62,327.20	
B	\$19,122.29	10	0	\$50,505.82	\$1,467.00	17	0	27	\$20,509.29	12	\$17,289.62	
C	\$44,111.51	25	4	\$122,078.90	\$2,292.00	26	0	51	\$46,403.51	33	\$29,436.89	
D	\$14,631.81	7	1	\$52,071.71	\$1,983.00	23	0	30	\$16,614.81	17	\$9,791.16	
E	\$20,129.63	14	2	\$60,728.05	\$4,518.00	52	0	66	\$24,647.53	32	\$20,552.86	
F	\$20,013.35	12	2	\$61,471.12	\$2,941.00	37	2	51	\$22,954.35	37	\$32,138.84	
TOTALS	\$167,344.35	97	10	\$512,433.52	\$20,247.79	243	5	345	\$187,592.14	244	\$161,538.59	

**HEARING PROGRAM EXPENDITURES
SERVICE REPORT
Expenses paid from July 1, 2004 - December 31, 2004**

DISTRICT	EARMOLD & FITTING FEES		REPAIRS/ITES/BITES FEES			TOTAL AMOUNT	TOTAL PATIENTS	TOTAL AIDS	LAST YEAR	FY 03-04 Patients	FY 03-04 Aids
	AMOUNT	PATIENTS SERVED	AMOUNT	PATIENTS	# AIDS						
A	\$260.00	3	\$14,039.06	86	131	\$14,299.06	89	131	\$12,494.01	70	109
B	\$0.00	0	\$2,462.01	14	22	\$2,462.01	14	22	\$3,438.52	22	33
C	\$0.00	0	\$5,585.05	28	40	\$5,585.05	28	40	\$8,326.44	44	70
D	\$26.25	1	\$7,548.25	45	73	\$7,574.50	46	73	\$8,919.76	55	84
E	\$0.00	0	\$9,226.16	50	84	\$9,226.16	50	84	\$10,311.70	55	83
F	\$0.00	0	\$3,660.90	23	34	\$3,660.90	23	34	\$5,530.36	35	55
	\$286.25	4	\$42,521.43	246	384	\$42,807.68	250	384	\$49,020.79	281	434
						\$2,414.15					
						\$40,393.53					

Please note: We have modified this report to show the number of Hearing Aids the Lighthouse is providing, as well as the number of people we are serving.

Hearing Aid Donations for Fiscal Year 2004-2005

	DISTRICT A	DISTRICT B	DISTRICT C	DISTRICT D	DISTRICT E	DISTRICT F	NON-LIONS	TOTAL
July 03'	0	0	0	0	0	3	73	76
July 04'	7	0	0	0	0	2	22	31
August 03'	14	0	11	0	0	75	48	148
August 04'	0	0	0	1	1	0	86	88
September 03'	34	1	0	0	2	2	51	90
September 04'	35	0	0	0	5	0	20	60
October 03'	7	7	5	22	0	0	33	74
October 04'	2	5	0	22	19	0	50	98
November 03'	5	0	1	0	0	15	78	99
November 04'	77	0	0	1	12	2	64	156
December 03'	40	0	0	15	6	0	155	216
December 04'	4	4	0	0	0	0	51	59